

SHAPE YOUR FUTURE.

Established in 1926, RAMPF has been the world's leading manufacturer of steel molds for the concrete products industry for many decades. We are represented by several subsidiaries and employ more than 500 employees worldwide.

For our sales team we are looking for a

Sales Executive International

Your tasks & responsibilities

- Represent RAMPF as a reliable and high-quality supplier for steel molds for the concrete products industry in an international area (Middle East & Asia)
- Identifying new potential customers and establish long term relationships, while maintaining current ones
- Implement an activity plan in the sales region
- Conduct market analysis
- Cross-functional cooperation with the departments internal sales, design, engineering, and production planning

Your profile

- Experience in selling technical products, preferably in the construction industry
- Ability to initiate, establish and maintain business relationships.
- Hands-on mentality in a dynamic business environment.
- Excellent communication, interpersonal and negotiation skills
- Fluent in written and spoken English; other languages (esp. German) are an advantage
- Entrepreneurial and self-motive, able to work independently
- Team oriented and flexible

Interested?

Please submit your application with comprehensive resume and cover letter. Please also specify your current and expected salary.



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YOUR STONE. OUR MOLD.